



Printer's Plan 2011

Pricing Differences - Version 2011 vs. 2008

Due to the improvements and some fixes, Printer's Plan 2011 prices some jobs a little differently but more accurately. Except in a very few cases, all differences are upwards giving you a little higher prices than before. These differences in most cases range from \$1 to approximately \$20 per Item.

*The conversion process **does not** change the prices of your existing Jobs.*

A. Pricing Differences in "Copy Items"

Printer's Plan 2008 and earlier versions had two different "Item Specs" windows: "Printing" and "Digital Printing/Copying". Version 2011 has only one type of specs window. The differences in this section (A) apply to Items that were entered in the "Digital Printing/Copying" specs window in version 2008:

Calculating number of clicks for **Odd** number of pages

If a "Copy Item" has odd number of originals copied as two-sides (example: 3 originals copied as 1 > 2):

- V2008 calculates 3 clicks/set.
- V2011 calculates 4 clicks/set, adding click charge for each blank side in a 2-sided copying.

Result: **Higher** price. V2011 calculates higher number of clicks.

Tip: Copy and Paste the Paper in the Item. Change specs of the second Paper to 1-sided copying.

Calculating number of clicks in 2-sided copying

If a Paper is entered as "1 Original, Copied 1 > 2" in a "Copy Item" in V2008:

- V2008 incorrectly divides the Quantity of the job by 2 to calculate the number of clicks.
- V2011 correctly calculates the number of clicks as if the Paper was entered as 2 > 2.

Result: **Higher** price. V2011 doubles the number of clicks.

Calculating number of clicks from Colors/Pass field of a Copier

- V2008 does not use the Colors/Pass information of a Copier in "Copy Items" (It does if the job is entered in Printing specs window.)
- V2011 uses this information.

Result: **Higher/Lower** price. V2011 may calculate higher or lower number of clicks, depending on the Copier set up.

Calculating Copier Setup Time per Page

- V2008 calculates the setup time per page based on "Seconds/Page".
- V2011 calculates the setup time per page based on "Minutes/Page". (During conversion, seconds are rounded up to the nearest minute.)

Result: **Higher** price. V2011 may estimate longer setup time.

Tip: Select one of the two Digital options in the Colors/Pass field of the Copier.

Using Price Grids when copying Carbonless Papers

If a Carbonless Paper (2 or more parts) is used in a “Copy Item” in V2008 (example: Item Quantity = 500, 3-part Paper):

- V2008 incorrectly reads the price from the 500 quantity break on the Price Table.
- V2011 correctly reads the price from the 1500 (3 parts x 500) quantity break on the Price Table.

Result: Usually **lower** price (if the price per copy at 1500 quantity break is lower). In both versions the per copy price is correctly multiplied by 1500.

Adding waste for finishing Services

- V2008 adds finishing waste for “Print Items” but not for “Copy Items”.
- V2011 adds finishing waste for both type of jobs

Result: **Higher** price. V2011 may estimate more paper quantity, more clicks for “Copy Items” that include bindery. If, in V2008, a Copier did not have a number in its **+Waste (% of FinQty)** field, it will convert as **No Paper Waste** in its **Waste** field; then, V2011 will not add any waste in jobs using that Copier.

Tip: In order not to add more finishing waste for “Copy Items”, set copier’s Waste Property to “No Paper Waste”.

Calculating number of lifts for cutting Services

- V2008 always used 500 sheets/lift for any Copy paper in “Copy Items”.
- V2011 uses the caliper of the paper or the auto caliper calculation to calculate the lift capacity.

Result: **Higher** price. V2011 may calculate higher number of lifts.

Using paper quantity for finishing Services

- V2008 uses the total quantity of paper including waste for finishing Services. Example: A copy job is entered in Copy specs window with a folding Service. Item Quantity is 300. Copier has 1% waste. V2008 charges for 303 sheets to fold.
- V2011 charges for 300 sheets to fold, using the paper quantity without waste.

Result: **Lower** price. V2011 may estimate less time for some finishing Services used in “Copy Items”.

Finish Size Quantity

If a “Copy Item” is multiple up:

- V2008 does not know the Finish size.
- V2011 has the ability to show both the Run and Finish sizes separately; however, since it does not know the Finish size of a “Copy Item” converted from V2008, it shows the Finish size the same as the Run size in these Jobs.

Result: No change in price. Price is not affected in these Items

B. Pricing Differences in All Items

The differences in this section (B) apply to all Items.

Adding waste for finishing Services from the same Category

If an Item has two or more finishing Services from the same Service Category:

- V2008 adds finishing waste for only one Service per Service Category.
- V2011 adds finishing waste for each Service regardless of Category.

Result: **Higher** price. V2011 will estimate more paper quantity and longer time.

Tip: See Waste Table to limit the waste amount.

Rounding Service Setup and Run Times

- V2008 adds setup and run times and then rounds up the sum.
- V2011 rounds up setup and run times separately and then adds them together.

Result: **Higher** price. V2011 may estimate longer time (1 or 2 minutes)

Rounding of Service Setup and Run waste

- V2008 adds setup and run waste sheets and then rounds up the sum.
- V2011 rounds up setup and run waste sheets separately and then adds them together.

Result: **Higher** price. V2011 may estimate more waste (1 or 2 sheets).

Using the “Rounded-up to the next” paper quantity for finishing Services

- V2008 uses the rounded up quantity of paper to estimate the time/quantity of finishing Services. Example: If Item Quantity is 1200 and paper’s “Round-up to the next” field (in Paper set up window) is 500, folding time is calculated based on 1500 sheets (rounded up from 1200). (Note that 1200 is the Finish quantity and not 1500.)
- V2011 uses the paper quantity before rounding-up to estimate the time/quantity of finishing Services.

Result: **Lower** price. V2011 may estimate less time for finishing Services if paper has a “Round-up to the next” quantity.

Calculating press run time

- V2008 calculates the run time before rounding up the number of impressions if the number is not a whole number.
- V2011 calculates the run time after rounding up the number of impressions to a whole number.

Result: **Higher** price. V2011 may estimate longer press run time.

Using Price Grids

If the quantity of a row is lower than the one in the previous row:

- V2008 continues to the next row.
- V2011 uses the row that has the lower quantity as the “Additional Quantity” row.

Result: Usually **higher** price. V2011 prices correctly.

Calculating the quantity of a “No Cost No Charge” Service

- V2008 disregards the selection in the Quantity field of the Service properties window of a “No Cost - No Charge” Service and always uses 1 as the quantity of that Service.
- V2011 calculates the quantity of a “No Cost - No Charge” Service based on its “Quantity” property.

Result: No change in price. V2011 shows the correct quantity. Price does not change since this is a “No Cost No Charge” Service.
